



Obato
Industries Limited

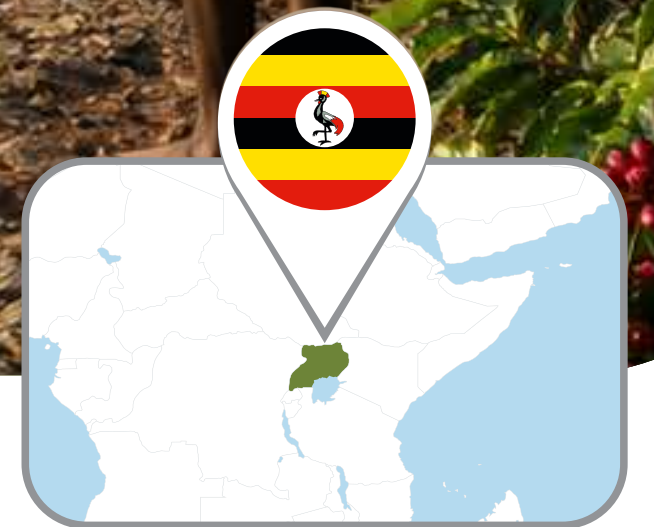
**Green Trade
Growing Trust**

Green Coffee Exporter

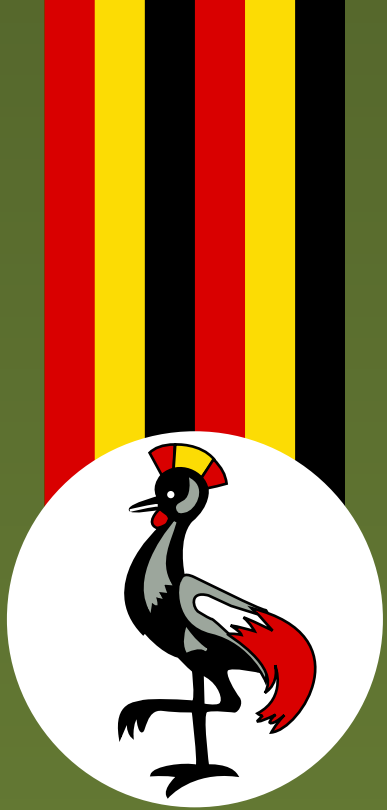
 **Obato.com**

About Uganda

Our product origin



Cultivated in the rich volcanic soils and ideal altitudes of the “**Pearl of Africa**,” Ugandan green coffee is an **authentic product** of sustainable, shade-grown farming. These dense beans offer a remarkable flavor profile ranging from deep chocolate and nutty undertones to bright tropical notes, making them perfect for crafting **unique and balanced blends**. Bring the authentic essence of pristine **African nature** to your customers’ cups with Ugandan green coffee.



Benefits of Uganda Coffee

Ugandan coffee is globally recognized for its **reliability**, **superior quality**, and **competitive value proposition**. Here is why it is the perfect choice for your portfolio:





Year-Round Supply Security

With two distinct harvest seasons, Uganda offers a consistent supply of fresh coffee. This provides roasters and importers with the stability needed to meet market demand year-round.



Well known, High quality Robusta

As the birthplace of indigenous Robusta, Uganda's high-quality production is unrivaled. Thanks to its strong genetic origin and solid quality, it is an excellent choice for espresso blends.



Consistent Roasting Performance

Meticulous processing and traditional cultivation techniques ensure exceptional bean uniformity. This translates into predictable, high-quality results in every batch, reducing waste and enhancing your output.

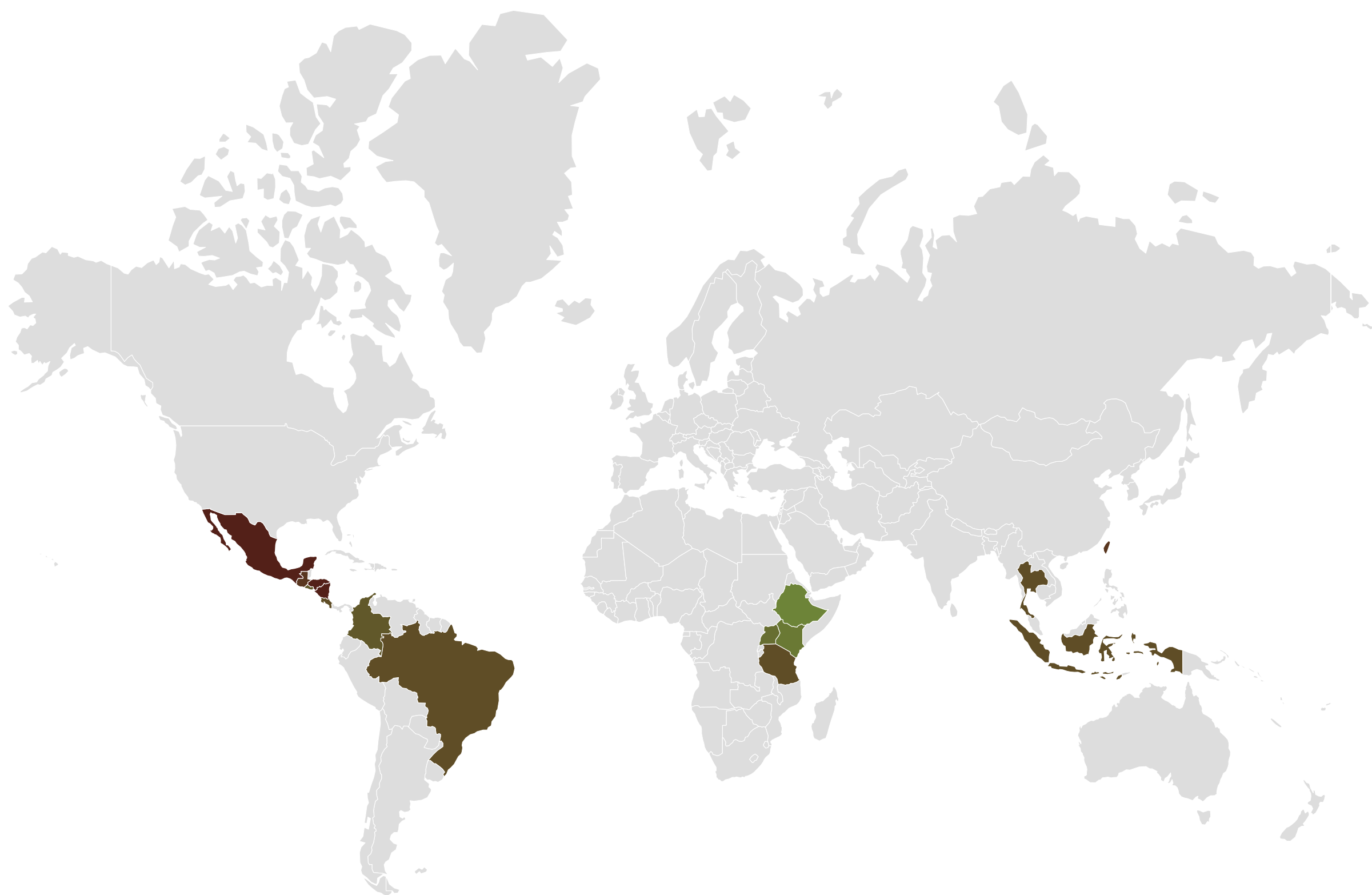


Distinctive Flavor Profiles

Known for its full body and rich notes of earth, dark chocolate, and subtle spice, Ugandan coffee excels in medium-to-dark roasts. It delivers the depth, intensity, and luxurious crema that today's espresso consumers demand.

World-Class Quality

According to the **Coffee Quality Institute (CQI)**,
Ugandan coffee **ranks third** in the world in terms of quality.



Rank	Country		Coffee Quality Institute Rating
1		Ethiopia	84.88
2		Kenya	84.31
3		Uganda	84.05
4		Colombia	83.11
5		El Salvador	83.05

Global Coffee Exports

World vs Uganda

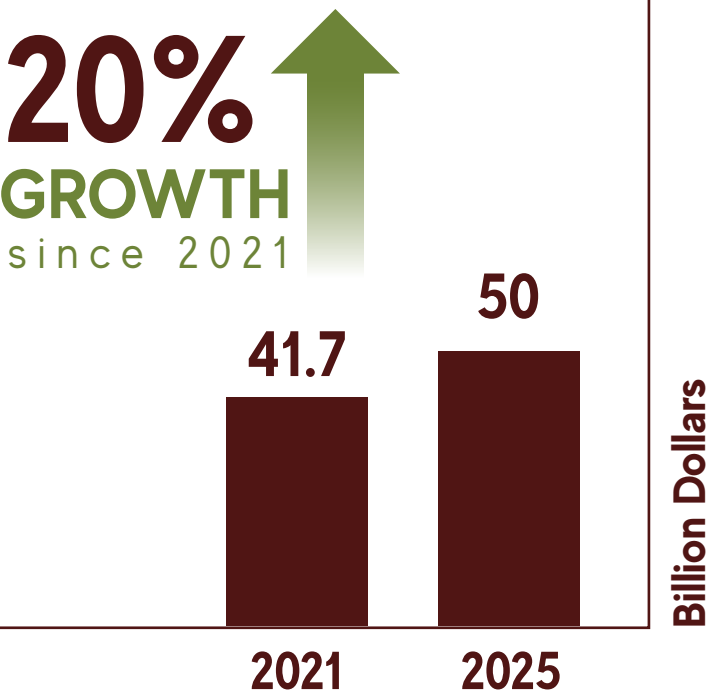
The Global Picture (2025)



Total Global Volume
7.6 MILLION TONS



Global Export Value
\$50 BILLION



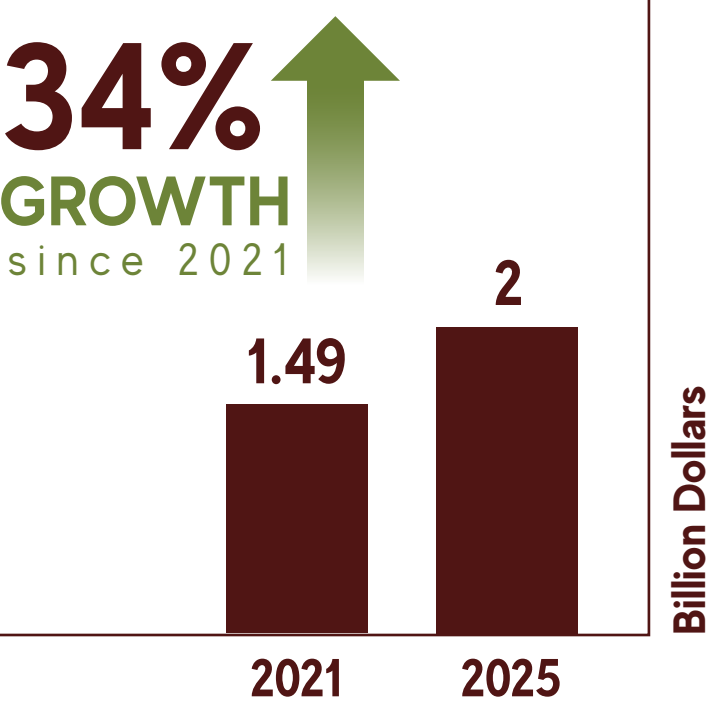
Uganda's Performance (2025)



Total Uganda Volume
332 THOUSAND TONS



Uganda's Export Value
\$2 BILLION



Source : TradeMap.org

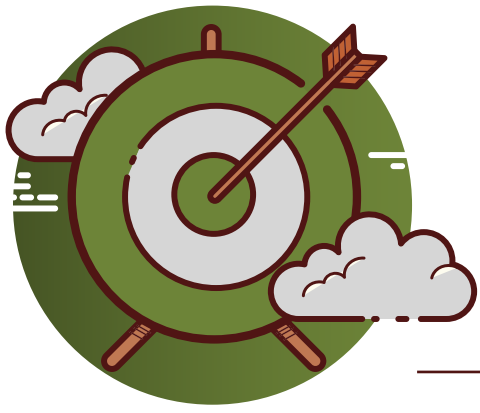


About Obato

Obato is a specialized coffee trading company engaged in the sourcing and export of **premium green coffee beans** from **Uganda**, the Pearl of Africa. Through our extensive network of farmers, cooperatives, and suppliers, we provide carefully selected, **high-quality coffees** to roasters, traders, and coffee industry professionals **around the world**.

Our focus is on consistent quality, competitive pricing, timely delivery, and **building sustainable business partnerships**. Leveraging deep market knowledge and a reliable logistics network, we ensure a **secure and efficient supply chain** from origin to destination.

We are committed to creating long-term value for both producers and buyers through trust, transparency, and professional service. At Obato, coffee is more than just a product; it is a **bridge** connecting people, cultures, and business opportunities **across the globe**.



Mission

As a B2B business, we source **green coffee** directly and **without intermediaries** from farmers and coffee processing cooperatives in the Pearl of Africa (Uganda), and supply high **consumption international markets**. We strive to be a **reliable and trusted partner** capable of meeting the diverse needs of all our customers.



Vision

Our vision is to become one of the **key coffee exporters** in East Africa **by 2030**.

Core Values



Reliability



Commitment
to Quality



Responsibility and
Responsiveness



Professional
Ethics



Our Team

At Obato, we believe success is built on a **passionate and responsible team** working together with trust, transparency, and professionalism.

We go beyond simple business relationships, focusing on **long-term partnerships**, understanding client needs, and delivering sustainable results through **creative and flexible solutions**.

For us, **quality is not just a goal**—it is our signature in every project, helping turn ambitious visions into reality.

Problems and Solutions

Weight Accuracy

Problem :

Possibility of using defective or damaged bags.

Solution :

Careful individual weighing and inspection of each bag to ensure accurate total weight and prevent losses.



Quality Consistency

Problem :

Inconsistency between shipment quality and the sample.

Solution :

SCA-based analysis to ensure full conformity with the approved sample.



Bag Integrity

Problem :

Risk of damaged or defective jute bags.

Solution :

Pre-loading inspection of all bags to ensure only standard, undamaged ones are used.



Products

UGANDA ROBUSTA

ROBUSTA SC 18

Screen Retention : 18 | 92% 15 | 7% 12 | 1%

Total Defect Premium : ^{UP}_{TO} 4% Moisture : ^{UP}_{TO} 12.5%
Standard : ^{UP}_{TO} 8% Process: Natural



ROBUSTA SC 15

Screen Retention : 17 | 7% 15 | 90% 12 | 3%

Total Defect: ^{UP}_{TO} 8% Moisture : ^{UP}_{TO} 12.5% Process: Natural



ROBUSTA SC 12

Screen Retention : 14 | 13% 12 | 85% >12 | 2%

Total Defect: ^{UP}_{TO} 8% Moisture : ^{UP}_{TO} 12.5% Process: Natural



Cupping Profile

Tasting Notes

Earthy Woody Nutty
Dark Chocolate Caramel Hints

Acidity

Low

Aftretaste

Bitter, Lingering

Products

UGANDA ARABICA

ANEAROBIC

Grades : AA AB

Total Defect: 4-7% Moisture : ^{UP} _{TO} 12.5% Process: Washed



DRUGAR

Grades : AA AB

Total Defect: 4-7% Moisture : ^{UP} _{TO} 12.5% Process: Natural



WUGAR

Grades : AA AB

Total Defect: 4-7% Moisture : ^{UP} _{TO} 12.5% Process: Washed



Cupping Profile

Tasting Notes

Citrus Zest Caramel Stone Fruit
Milk Chocolate Floral Hints

Acidity

Bright,
Medium High

Aftretaste

Sweet,
Clean

Obato Services



End-to-End Supply Chain Management

Comprehensive management of the entire supply chain, from origin sourcing and processing to export and final delivery, ensuring efficiency, transparency, and reliability at every stage.



Market Analysis & Procurement Advisory

Providing data-driven market insights, pricing analysis, sourcing strategies, and procurement consulting services to support clients in making informed decisions and optimizing supply chain performance.



Quality Assurance & Control

Strict quality control processes implemented throughout the supply chain to ensure product consistency, traceability, and compliance with international standards.

Obato Services

Customized Packaging Solutions

Offering a wide range of packaging solutions tailored to client requirements, including various bulk packaging, private label solutions, and customized packaging designed for international markets. Our professional team is ready with impactful ideas to strengthen your brand identity and market presence.



Efficient & Cost-Optimized Logistics Solutions

Efficient logistics coordination and freight optimization services through our reliable shipping partners aimed at reducing transit time and cost while ensuring trusted global delivery.



Secure Payment Solutions & Letter of Credit (L/C) Facilitation

Secure and flexible trade finance solutions, including Letter of Credit structuring, ensuring safe, transparent, and efficient international transactions.

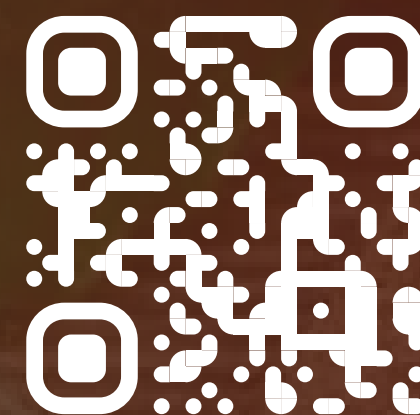


GREEN COFFEE PROCESSING CHART



CONTACT US

Our sales team is ready to answer your questions and needs.



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Obato



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